## The Mildred C. Hanson, SIOR Memorial Scholarship

The Mildred C. Hanson, SIOR Memorial Fund, established in 2008, has generously instituted an educational scholarship program intended to encourage and assist qualified female students in obtaining an education that will lead them into productive careers in the commercial real estate industry.

In 2026, The Mildred C. Hanson, SIOR Memorial Fund will be awarding two $8,000 scholarships. One to a qualified rising junior or senior female student enrolled in a program of study designed in pursuitof an undergraduate degree in an accredited four-year college or university program in Real Estate, Business or Finance, in the United States or Canada, who intends to pursue a career in commercial real estate and a second scholarship to a qualified female Masters Degree candidate enrolled in an accredited MRE or MRED program.

Mildred C. (Millie) Hanson, SIOR was a specialist in office and industrial sales and leasing and was one of the first women to earn the SIOR (Specialist, Industrial and Office REALTOR®) designation. Millie served as President of both the SIOR New Jersey Chapter and the Industrial and Office Brokers Association of the New York Metropolitan Area. Millie was named the Top Sales Associate of 2005 and 2006 for NAI James Hanson Real Estate, Hackensack, New Jersey. During her 34-year career, she brokered deals valued at more than $800 million.

The deadline for submissions is 5:00 PM EDT, Friday, October 30, 2026.

## The SIOR Foundation

The SIOR Foundation is a not-for-profit 501(c)(3) organization whose mission is to promote and support initiatives that expand, educate, and enhance the commercial real estate community. Established in 1962 to publish the industry's first graduate-level textbook on industrial real estate, the Foundation collaborates with other organizations, SIOR, and SIOR Chapters to provide funding for a variety of educational initiatives designed to enhance the commercial real estate community.

## Mildred C. Hanson, SIOR Memorial Scholarship Requirements

- All applicants must be citizens of the United States or Canada.
- All applicants must be accepted or enrolled in an accredited college or university geographically located in the United States or Canada and must be pursuing an undergraduate or graduate level degree related to commercial real estate (the "Qualified Program").
- All applicants must be rising juniors or above.
- Scholarship funds may be used for expenses including tuition, room and board, textbooks and materials and any other expenses related to achieving an undergraduate degree.
- Scholarship funds are awarded directly to the college or university on behalf of the student.

## Selection Criteria

The selection of scholarship recipients will be determined by a committee made up of members of the SIOR Foundation with consideration for the following criteria:

- The applicant's indication of interest in pursuing a career in commercial real estate; please specify where your interests lie within the commercial real estate industry and plans upon completion of degree.
- The applicant's record of scholastic achievement to date, including academic grade point average and extracurricular activities.
- The applicant's community service and/or employment.
- The applicant's economic need or situation.
- The applicant's recommendations by two persons familiar with the applicant's achievements or goals. These would include professors, counselors, employers, REALTORS®, SIORs, and other individuals.

The application must be completed and submitted in its entirety ***electronically*** to the Foundation's office **no later than 5:00 PM EDT, Friday, October 30, 2026.** Only letters of recommendation may come under separate cover. Please be sure to mark all support materials and pages with the name of the applicant for whom the materials are being submitted. Unmarked materials cannot be considered.

Submit all application materials **by E-mail** to Corrine Nowak, Director, SIOR Foundation, at cnowak@sior.com.

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FOUNDATION

# Mildred C. Hanson, SIOR Memorial Scholarship

## Required Support Materials

In order to be eligible, you must include the following support materials as part of your application:

1) Completed and signed application form

2) A signed letter stating your intellectual interests, your activities and employment (if any), and the real estate career you expect to follow. (This statement shall not exceed 1,000 words in length and should be typed in as simple and concise manner as possible.)

3) A statement of proposed program of study signed by the Dean or Faculty Advisor or an authorized official of the College or University in which your study is to be completed. Include a brief description of the courses taken or planned in order to pursue the degree named on application.

4) Official copies of transcripts of all your university course records certified by the Registrar or other authorized official.

5) Letters of recommendation from two persons. It is preferred, but not required, that one of these letters be from a REALTOR® or an SIOR. *Recommendations are to be emailed or faxed directly to Corrine Nowak, SIOR Foundation, kept confidential, and under no circumstances to be revealed to the applicant.*

6) A statement of financial need, if applicable.

**The application and all support materials, including copies of the applicant's transcripts and letters of recommendation must be received electronically in the SIOR Foundation's office no later than 5:00 PM EDT Friday, October 30, 2026. E-mail all information to Corrine Nowak at cnowak@sior.com.**

Questions may be directed to: Corrine Nowak, Director, SIOR Foundation, at 202.449.8208 or cnowak@sior.com.

**SIOR Foundation**
**Mildred C. Hanson, SIOR Memorial Scholarship**

## 2026 Scholarship Application Form

Please type all responses.

Name of Applicant: _____

I hereby apply for a Mildred C. Hanson, SIOR Memorial Scholarship to be used at (name applicable university):_____.

In the Fall of 2026, I will be in my_____year working towards an undergraduate/graduate degree in (degree program)_____.

I am a citizen of (check one): ❑ United States ❑ Canada

I have attended the following Colleges or Universities: (Colleges/Universities attended, number of years, and degrees secured or to be secured for which official transcripts are attached.) _____

_____

_____

The following two persons have been requested to write letters regarding my character andqualifications and to email them directly to Corrine Nowak, Director, SIOR Foundation at cnowak@sior.com.

1) Name_____
   Mailing Address & Email _____
   _____
   _____
   Relationship to Applicant _____

2) Name_____
   Mailing Address & Email _____
   _____
   _____
   Relationship to Applicant _____

**SIOR Foundation**
**Mildred C. Hanson, SIOR Memorial Scholarship**

## 2026 Scholarship Application Form

It is my understanding that this scholarship is intended for the purpose of helping me secure a degree leading to a career in commercial real estate. The funds will be paid directly to the University on my behalf, to pay for tuition, books and other appropriate expenses related to the costs associated with achieving an undergraduate degree. I understand that the receipt of a scholarship may affect financial aid that has previously been awarded.

I understand and agree that if I am the recipient of the scholarship, these materials and any photos or testimonials I provide are the property of the SIOR Foundation and may be used in media publicity, on the SIOR Foundation website and in the SIOR *Report*.

My signature below affirms that all information provided on this form is true as of date specified. I hereby release the information requested on this application for the purposes of scholarship selection.

Signature of Applicant_____Date_____

Mailing Address_____

_____

City_____State/Province_____

Zip/Postal Code_____Country_____

Telephone (Work)_____(Cell)_____

Email address(es) _____