

**SIOR Foundation**  
**David T. Houston Jr., SIOR Memorial Scholarship**

**2023 Scholarship Application Form**

Please type all responses.

**Name of Applicant:** \_\_\_\_\_

I hereby apply for a David T. Houston Jr., SIOR Scholarship to be used for (name of educational course and provider): \_\_\_\_\_

Date(s) of course: \_\_\_\_\_ Course Location: \_\_\_\_\_

(Please provide documentation regarding the course.)

I am a citizen of (check one):  United States  Canada

**Real Estate License #:** \_\_\_\_\_ **Jurisdiction:** \_\_\_\_\_

**Current Company:** \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Country: \_\_\_\_\_ Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

**Current Employment:** Title \_\_\_\_\_ Month/Year Started \_\_\_\_\_

**Past Employment:** Real Estate Experience – List companies and employments dates if with current company less than 3 years:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

SIOR Foundation evaluates production volume-of-business based on that amount that the applicant's firm receives (before splits) that is directly attributable to the applicant.

I have achieved a minimum of 50% of my local market production for the past 24 months. (Please include a signed Documentation of Production confirming this information.)

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The following has been requested to write a letter regarding my character and qualifications and to email or Fax them directly to Corrine Nowak, Director, SIOR Foundation at cnowak@sior.com or fax to 815.846.1657.

1) Name \_\_\_\_\_  
Mailing Address & Email \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
Relationship to Applicant \_\_\_\_\_

It is my understanding that this scholarship is intended for the purpose of attending an educational course offered by an approved provider. The funds will be paid to me, to pay for tuition and other appropriate expenses related to the courses.

I understand and agree that if I am the recipient of the scholarship, these materials and any photos or testimonials I provide are the property of the SIOR Foundation and may be used in media publicity, on the SIOR Foundation website and in the *SIOR Report*.

My signature below affirms that all information provided on this form is true as of date specified. I hereby release the information requested on this application for the purposes of scholarship selection.

Signature of Applicant: \_\_\_\_\_ Date: \_\_\_\_\_

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**Required Support Materials**

In order to be eligible, you must include the following support materials as part of your application:

- 1) A signed letter stating your interest in the field of commercial real estate.
- 2) Resume and signed Documentation of Production.
- 3) One professional letters of recommendation. *Recommendations are to be emailed or faxed directly to Corrine Nowak, SIOR Foundation Director and will be kept confidential.*
- 4) Name and description of course that the scholarship funds will be used to attend. Please provide literature or documentation about the course from the course provider.

**The application and all support materials, including letter of recommendations must be received electronically in the SIOR Foundation's office no later than October 31, 2023. Email all information to Corrine Nowak at [cnowak@sior.com](mailto:cnowak@sior.com). Fax letters of recommendation only, to 815.846.1657.**

Questions may be directed to: Corrine Nowak, Director, SIOR Foundation, at 202.449.8208 or [cnowak@sior.com](mailto:cnowak@sior.com).

**GROSS FEE INCOME (GFI) REQUIREMENTS**

<b>STATE</b>	<b>CHAPTER</b>	<b>COUNTY</b>	<b>GFI Scholarship Applicant</b>
<b>ALASKA</b>	N/A	All counties in chapter jurisdiction	\$125,000
<b>ALABAMA</b>	Louisiana, Mississippi, Alabama, NW Florida	Jefferson, Shelby Counties	\$150,000
		All other counties in chapter jurisdiction	\$125,000
<b>ARIZONA</b>	Arizona	Maricopa County	\$200,000
		All other counties in chapter jurisdiction	\$150,000
<b>ARKANSAS</b>	Arkansas	All counties excluding Crittenden County	\$100,000
	Memphis	Crittenden County	\$100,000
<b>CALIFORNIA</b>	Greater Los Angeles	Kern, Los Angeles, Santa Barbara, San Luis Obispo, Ventura Counties	\$200,000
	Inland Empire / Orange County	Orange, Riverside, San Bernardino Counties	\$200,000
		Riverside County - Coachella Valley (Palm Springs, Cathedral City, Indio, Indian Wells, La Quinta, Palm Desert, Rancho Mirage, Thousand Palms, Desert Hot Springs)	\$100,000
		San Bernardino County - Mojave River Valley (Victorville, Apple Valley, Hesperia, Adelanto)	\$100,000
	Northern California	Alameda, Contra Costa, El Dorado, Marin, Napa, Placer, Sacramento, San Francisco, San Joaquin, San Mateo, Santa Clara, Solano, Sonoma, Yolo Counties	\$200,000
		Fresno, Stanislaus, Merced Counties	\$150,000
		All other counties in chapter jurisdiction	\$125,000
	San Diego	Imperial County	\$100,000
		San Diego County	\$200,000

**VALID THROUGH DECEMBER 2022**

**GROSS FEE INCOME (GFI) REQUIREMENTS**

<b>STATE</b>	<b>CHAPTER</b>	<b>COUNTY</b>	<b>GFI Scholarship Applicant</b>
<b>COLORADO</b>	Colorado	All counties in chapter jurisdiction	\$175,000
<b>CONNECTICUT</b>	Connecticut	Lower Fairfield County	\$200,000
		Hartford County	\$150,000
		So. New Haven County	\$125,000
		All other counties in chapter jurisdiction	\$100,000
<b>DELAWARE</b>	Philadelphia	All counties in chapter jurisdiction	\$150,000
<b>DIST. OF COLUMBIA</b>	Maryland, DC, N. VA	All wards	\$125,000
<b>FLORIDA</b>	Florida	Broward, Miami - Dade, Palm Beach Counties	\$200,000
		Hillsborough, Lake, Orange, Osceola, Pasco, Pinellas, Polk, Seminole Counties	\$150,000
		All other counties in chapter jurisdiction	\$150,000
	Louisiana, Mississippi, Alabama, NW Florida	Bay, NW Florida Escambia, Santa Rosa, Walton, Counties	\$125,000
<b>GEORGIA</b>	Georgia	Barrow, Bartow, Butts, Cherokee, Carroll, Clayton, Cobb, Coweta, Dawson, DeKalb, Douglas, Fayette, Fulton, Forsyth, Hall, Haralson, Heard, Henry, Gwinnett, Jasper, Lamar, Meriwether, Newton, Morgan, Paulding, Pickens, Pike, Rockdale, Spalding, Walton Counties	\$200,000
<b>GEORGIA (cont'd)</b>	Georgia	All other counties	\$150,000
<b>HAWAII</b>	N/A	All counties	\$200,000
<b>IDAHO</b>	Idaho	All counties in chapter jurisdiction	\$100,000

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<b>STATE</b>	<b>CHAPTER</b>	<b>COUNTY</b>	<b>GFI Scholarship Applicant</b>
<b>ILLINOIS</b>	Chicago	Cook County, DuPage County, Lake County, McHenry County, Kane County, Will County	\$200,000
		All other counties in chapter jurisdiction	\$125,000
	Iowa-Nebraska	Rock Island County	\$100,000
	St. Louis	Bond, Calhoun, Clinton, Jersey, Macoupin, Madison, Monroe, St. Clair Counties	\$150,000
<b>INDIANA</b>	Indiana – Kentucky	Marion, Hamilton, Hancock, Johnson, Hendricks, Shelby, Boone, Morgan Counties	\$175,000
		All other counties in chapter jurisdiction	\$100,000
<b>IOWA</b>	Iowa-Nebraska	Dallas, Madison, Polk, Pottawattamie, Warren Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>KANSAS</b>	Western Missouri – Kansas	Johnson, Wyandotte Counties	\$150,000
		All other counties in chapter jurisdiction	\$125,000
<b>KENTUCKY</b>	Indiana – Kentucky	All counties in chapter jurisdiction	\$125,000
<b>LOUISIANA</b>	Louisiana, Mississippi, Alabama, NW Florida	East and West Baton Rouge, Orleans, Jefferson Counties	\$150,000
		All other counties in chapter jurisdiction	\$125,000
<b>MAINE</b>	New England	All counties in chapter jurisdiction	\$175,000
<b>MARYLAND</b>	Maryland, DC, Northern Virginia	Anne Arundel, Baltimore City, Baltimore, Harford, Howard, Montgomery, Prince George's Counties	\$125,000

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<b>MARYLAND (cont'd)</b>	Maryland, DC, Northern Virginia	All other counties in chapter jurisdiction	\$100,000
<b>MASSACHUSETTS</b>	Connecticut	Berkshire, Franklin, Hampden, Hampshire Counties	\$100,000
	New England	All other counties in chapter jurisdiction	\$200,000
<b>MICHIGAN</b>	Michigan	All counties in chapter jurisdiction	\$150,000
<b>MINNESOTA</b>	Minnesota	Anoka, Carver, Dakota, Hennepin, Ramsey and Washington Counties	\$175,000
		All other counties in chapter jurisdiction	\$125,000
<b>MISSISSIPPI</b>	Louisiana, Mississippi, Alabama, NW Florida	All counties (except Desoto)	\$125,000
	Memphis	Desoto County	\$100,000
<b>MISSOURI</b>	St. Louis	City of St. Louis and Franklin, Jefferson, Lincoln, St. Charles, St. Louis, Warren, Washington Counties	\$150,000
	Western Missouri – Kansas	Clay, Jackson, Platte Counties	\$150,000
		All other counties in chapter jurisdiction	\$125,000
<b>MONTANA</b>	Idaho	All counties (West of the Continental Divide)	\$100,000
	Iowa - Nebraska	All counties (East of the Continental Divide)	\$100,000
<b>NEBRASKA</b>	Iowa – Nebraska	Douglass, Sarpy Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>NEVADA</b>	Northern California	Washoe County	\$150,000
		All other counties in chapter jurisdiction	\$125,000

**VALID THROUGH DECEMBER 2022**

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<b>STATE</b>	<b>CHAPTER</b>	<b>COUNTY</b>	<b>GFI Scholarship Applicant</b>
<b>NEVADA (cont'd)</b>	Southern Nevada	Clark County	\$200,000
		All other counties in chapter jurisdiction	\$150,000
<b>NEW HAMPSHIRE</b>	New England	All counties in chapter jurisdiction	\$175,000
<b>NEW JERSEY</b>	New Jersey	Bergen, Essex, Hudson, Hunterdon, Mercer, Middlesex, Monmouth, Morris, Passaic, Somerset, Sussex, Union, Warren Counties	\$200,000
		All other counties in chapter jurisdiction	\$150,000
<b>NEW MEXICO</b>	New Mexico	All counties in chapter jurisdiction	\$150,000
<b>NEW YORK</b>	NYC, Downstate	New York County	\$250,000
		Bronx, Kings, Nassau, Richmond, Suffolk, Westchester, Queens Counties	\$150,000
		Dutchess, Orange, Putnam, Rockland, Suffolk, Sullivan, Ulster Counties	\$100,000
	Upstate New York	Cattaraugus, Erie, Niagara Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>NORTH CAROLINA</b>	Carolinas	Mecklenburg County	\$175,000
		Durham, Wake, Orange Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>NORTH DAKOTA</b>	Minnesota	All counties in chapter jurisdiction	\$125,000
<b>OHIO</b>	Ohio	Butler, Clermont, Hamilton, Warren Counties	\$125,000
		All other counties in chapter jurisdiction	\$100,000



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<b>OKLAHOMA</b>	Oklahoma	All counties in chapter jurisdiction	\$150,000
<b>OREGON</b>	Oregon	Clackamas, Marion, Multnomah, Polk, Washington Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>PENNSYLVANIA</b>	Philadelphia Regional	Bucks, Chester, Cumberland, Dauphin, Delaware, Lebanon, Lehigh, Montgomery, Monroe, Northampton, Philadelphia, Pike Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
	Western Pennsylvania	Allegheny, Armstrong, Beaver, Butler, Greene, Washington, Westmoreland Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>RHODE ISLAND</b>	New England	All counties in chapter jurisdiction	\$175,000
<b>SOUTH CAROLINA</b>	Carolinas	Charleston, Dorchester, Greenville, Spartanburg Counties	\$125,000
		All other counties	\$100,000
<b>SOUTH DAKOTA</b>	Minnesota	All counties in chapter jurisdiction	\$125,000
<b>TENNESSEE</b>	Memphis	Shelby County	\$100,000
	Middle and East Tennessee	Davidson, Rutherford, Wilson, Williamson, Maury, Dickson, Sumner, Robertson, Montgomery Counties	\$175,000
		All Other Counties (Excluding Shelby County)	\$150,000
		Anderson, Blount, Campbell, Cocke, Grainger, Hamblen, Jefferson, Knox, Loudon, Morgan, Roane, Sevier, Union Counties	\$125,000

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<b>TENNESSEE (cont'd)</b>	Middle and East Tennessee	Bradley, Hamilton, Johnson City, Kingsport Counties	\$100,000
<b>TEXAS</b>	Austin / Central Texas	Hays, Travis, Williamson Counties	\$175,000
		All other counties in chapter jurisdiction	\$150,000
	DFW / North Texas	Collin, Dallas, Tarrant Counties	\$225,000
		Denton, Rockwall Counties	\$200,000
		Grayson, Hunt, Johnson, Ellis, Kaufman, Parker, Hood, Wise, Fannin, Cooke Counties	\$150,000
		Coryell, McLennan, Ector, Midland, Henderson, Smith, Lubbock, Potter, Randall, Taylor, Upshur, Greg, Harrison, Wichita, Archer Counties	\$100,000
	El Paso	Brewster, Culberson, El Paso, Jeff Davis, Hudspeth, Pecos, Presidio, Reeves, and Terrel Counties	\$150,000
	Houston / Gulf Coast	Austin, Brazoria, Chambers, Fort Bend, Galveston, Harris, Lavaca, Lee, Liberty, Live Oak, Matagorda, Milam, Montgomery, San Jacinto, Walker, Waller Counties	\$200,000
		All other counties in chapter jurisdiction	\$150,000
	San Antonio / South Texas	Atascosa, Bexar, Brooks, Cameron, Comal, Dimmit, Duval, Edwards, Frio, Guadalupe, Hidalgo, Jim Hogg, Kendall, Kennedy, Kerr, Kinney, La Salle, Maverick, McMullen, Medina, Real, Starr Counties	\$150,000
	<b>UTAH</b>	Utah	All counties in chapter jurisdiction

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<b>VERMONT</b>	New England	All counties in chapter jurisdiction	\$150,000
<b>VIRGINIA</b>	Maryland, DC, Northern Virginia	All counties in chapter jurisdiction	\$125,000
	Virginia	Henrico, Chesterfield, Hanover, Powhatan Counties Cities: Fredericksburg, Richmond	\$150,000
		Albemarle, Botetourt, Chesapeake, Gloucester, Isle of Wight, Matthews, Middlesex, Norfolk, Prince George, Suffolk, Surry, Roanoke, York Counties Cities: Charlottesville, Salem, Williamsburg, Newport News, Hampton, Virginia Beach	\$125,000
		City of Lynchburg, Amherst, Bedford, Campbell and Appomattox Counties	\$100,000
<b>WASHINGTON</b>	Oregon	Clark County	\$150,000
	Washington	King County	\$200,000
		Pierce, Snohomish, Thurston Counties	\$150,000
		All other counties in chapter jurisdiction	\$100,000
<b>WEST VIRGINIA</b>	Western Pennsylvania	All counties in chapter jurisdiction	\$100,000
	Virginia	All counties in chapter jurisdiction	\$150,000
<b>WISCONSIN</b>	Wisconsin	Kenosha, Milwaukee, Ozaukee, Racine, Walworth, Washington, Waukesha Counties	\$150,000
		All counties in chapter jurisdiction	\$100,000

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<b>WYOMING</b>	Iowa – Nebraska	Albany, Big Horn, Campbell, Carbon, Converse, Crook, Fremont, Goshen, Hot Springs, Johnson, Laramie, Park, Platte, Niobrara, Weston, Natrona, Sheridan, Washakie Counties	\$100,000
	Utah	Lincoln, Sublette, Sweetwater, Teton, Uinta	\$100,000

<b>TERRITORY</b>	<b>CHAPTER</b>	<b>MARKET</b>	<b>GFI</b>
<b>PUERTO RICO</b>	N/A	All Markets	\$300,000

<b>PROVINCE</b>	<b>CHAPTER</b>	<b>MARKET</b>	<b>GFI Scholarship Applicant</b>
<b>ALBERTA</b>	Canada West	City of Calgary, City of Edmonton, Rocky View & Foothills Counties	C\$ 175,000
		All Other Markets	C\$ 150,000
<b>BRITISH COLUMBIA</b>	Canada West	Metro Vancouver	C\$ 175,000
		All Other Markets	C\$ 150,000
<b>MANITOBA</b>	Canada West	Winnipeg Metro Region	C\$ 175,000
		All Other Markets	C\$ 150,000
<b>NEW BRUNSWICK</b>	Canada East	All Markets	C\$ 150,000
<b>NEWFOUNDLAND</b>	Canada East	All Markets	C\$ 150,000
<b>NORTHWEST TERRITORIES</b>	Canada West	All Markets	C\$ 150,000
<b>NOVA SCOTIA</b>	Canada East	All Markets	C\$ 150,000
<b>ONTARIO</b>	Canada Central	City of Toronto, Regions of York, Durham, Peel, Halton	C\$ 200,000
		City of Hamilton, Region of Waterloo	C\$ 150,000
		All other markets	C\$ 100,000

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<b>ONTARIO (cont'd)</b>	Canada East	Ottawa	C\$ 175,000
<b>PEI</b>	Canada East	All markets	C\$ 100,000
<b>QUEBEC</b>	Canada East	Island of Montreal, Laval, Urban Agglomeration of Longueuil	C\$ 200,000
		City of Gatineau	C\$ 150,000
		All other markets	C\$ 125,000
<b>SASKATCHEWAN</b>	Canada West	City of Regina, City of Saskatoon	C\$ 175,000
		All other markets	C\$ 150,000
<b>YUKON</b>	Canada West	All other markets	C\$ 150,000

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<b>STATE</b>	<b>CHAPTER</b>	<b>MARKET</b>	<b>GFI</b>
<b>JUAREZ</b>	El Paso	Juarez	\$300,000 MXN
<b>ALL (Except Juarez)</b>	Mexico	Mexico Territory (Except Juarez)	\$300,000 MXN